

# SOCIAL PROCUREMENT



Global leaders in strategic procurement

## Social Procurement Training and Development Programs

ArcBlue Consulting provides a range of programs to assist public, private and not-for-profit organisations in effectively incorporating social procurement into their projects and organisational practice.

Our Social Procurement Training and Development Programs have been designed to respond to the growing desire of many organisations to integrate their social, community and economic development objectives, and their modern commitment to Corporate Social Responsibility (CSR), into procurement projects and mainstream organisational activity.

### ArcBlue Consulting

Part of a global procurement network, the Team at ArcBlue are highly experienced consultants and trainers working with public and private sector organisations to support the achievement of strategic outcomes through their procurement practice and performance. As a founding member of Social Procurement Australasia, ArcBlue are committed to strengthening the role procurement can play in delivering social, community and economic development outcomes.



## Why Social Procurement?

Public, private and not-for-profit organisations around the world are increasingly realising the benefits to their communities and their organisation available by incorporating social procurement into their practice.

Outcomes supported through social procurement projects and programs include:

- Employment, training and apprenticeships for indigenous communities, youth, disadvantaged groups or regional communities through social enterprises and other social benefit suppliers and private businesses;
- Strengthened opportunities for local and regional businesses and employment; and
- Community support through youth scholarships, infrastructure for community use, fair trade programs, development of social enterprises etc.

Social procurement is also driving innovation and the development of new forms of partnership and service delivery models, while building job satisfaction, and organisational pride and identity.

By integrating social procurement practice into mainstream procurement thinking, organisations can build a competitive advantage and directly demonstrate their capacity to add social and economic value to their deliverables in a cost-neutral or cost effective way.

## Lead Personnel

Chris Newman, Director at ArcBlue Consulting has delivered training and development programs in social procurement across Australia over the last four years. In his time in the Victorian State Government, Chris managed the Local Government Procurement Excellence Program, including the development of 'Social Procurement: a Guide for Victorian Local Government' and the Social Procurement Expert Support Program. In his consulting and training work, Chris co-developed 'Social procurement in NSW: A Guide to Achieving Social Value through Public Sector Procurement' and an associated program of workshops and training across NSW in 2012 and 2013. Chris is supported by a Team with a broad range of experience and specific industry, sector and category expertise.

## Social Procurement Training and Development Programs

ArcBlue's Social Procurement Training and Development Programs are designed to support your organisation in developing its social procurement awareness and practice, and delivering successful projects and partnerships. Available Programs include:

- Half day and full day Training and Opportunity Analysis Workshops
- Detailed policy, process and RFP templates and procurement methodology
- Research, analysis and category/ supply market expertise.
- Project and partnership facilitation, development and implementation support.

## Contact

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