



The Procurement Competence Questionnaire (pQ) is a tool for assessing Procurement knowledge for individuals and teams.



A quick and cost effective way of measuring knowledge and comparing your organisation against others worldwide.



The Questionnaire takes around 90 minutes to complete online and comprises 117 multiple choice questions.



The pQ can be used to evaluate the impact of training interventions and as a core element of personal development and planning.

The questions cover 13 competencies:

Governance, Leadership and Functional Design, Supply Base and Category Analysis, Risk Management, Category Strategy and Go-to-Market processes, Supplier Appraisal, Evaluation and Audit, Contracting and Legal Aspects, Finance and Purchase Price Cost Analysis, Negotiation and Influencing, Supplier Performance, Contract and Relationship Management, Transactional Procurement and Procure-to-Pay processes, E-Procurement and Technology, Project Management and Change, Sustainability and Corporate and Social Responsibility

3 skill levels are measured:

Advanced  
Intermediate  
Foundation



The output from the Questionnaire is benchmarked to provide a footprint and development plan for individuals and teams.



Helps individuals and teams develop existing skills and identify new skills required to drive better outcomes.



  
**ArcBlue**  
The Global Procurement Network

 [www.arcblue.com.au](http://www.arcblue.com.au)  
 +61 3 8400 4220  
 ArcBlue Consulting  
 @arcblueglobal